

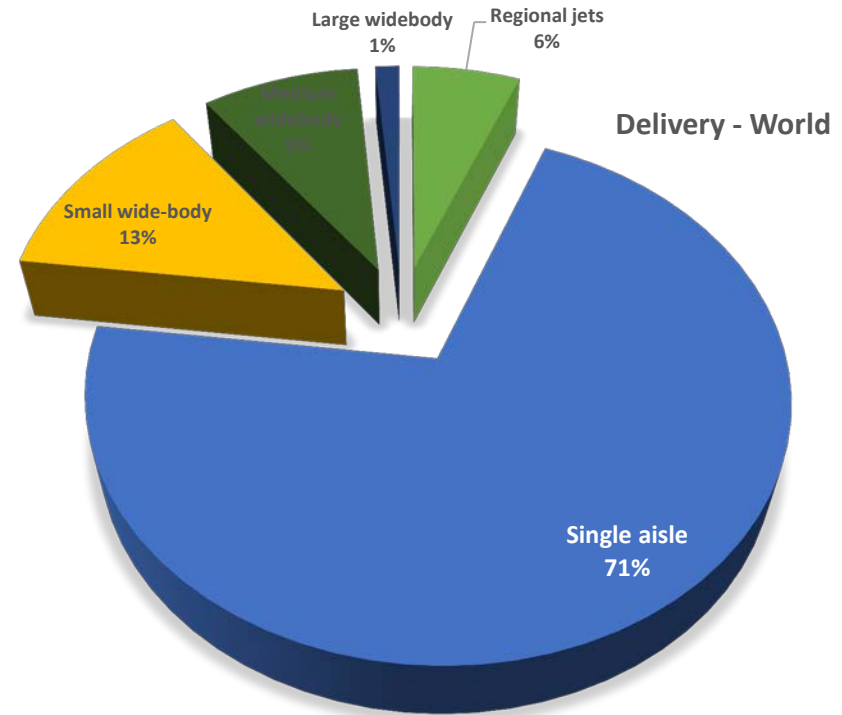
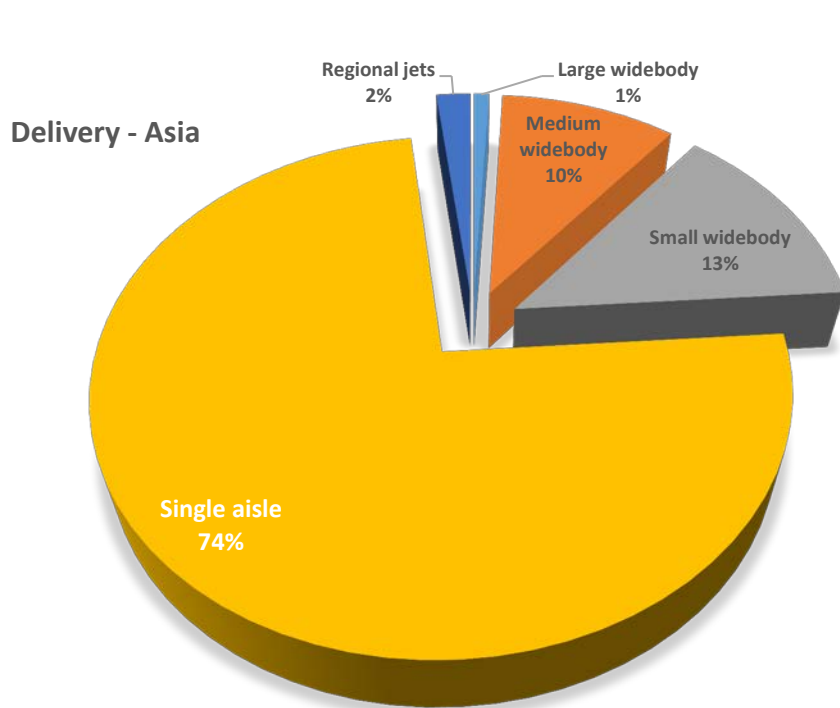


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Responding Future Opportunity in Asia's Emerging MRO Market

MRO Asia 2016 - Singapore

Asia Region Opportunity at next 20 years



Source: Boeing, Airbus

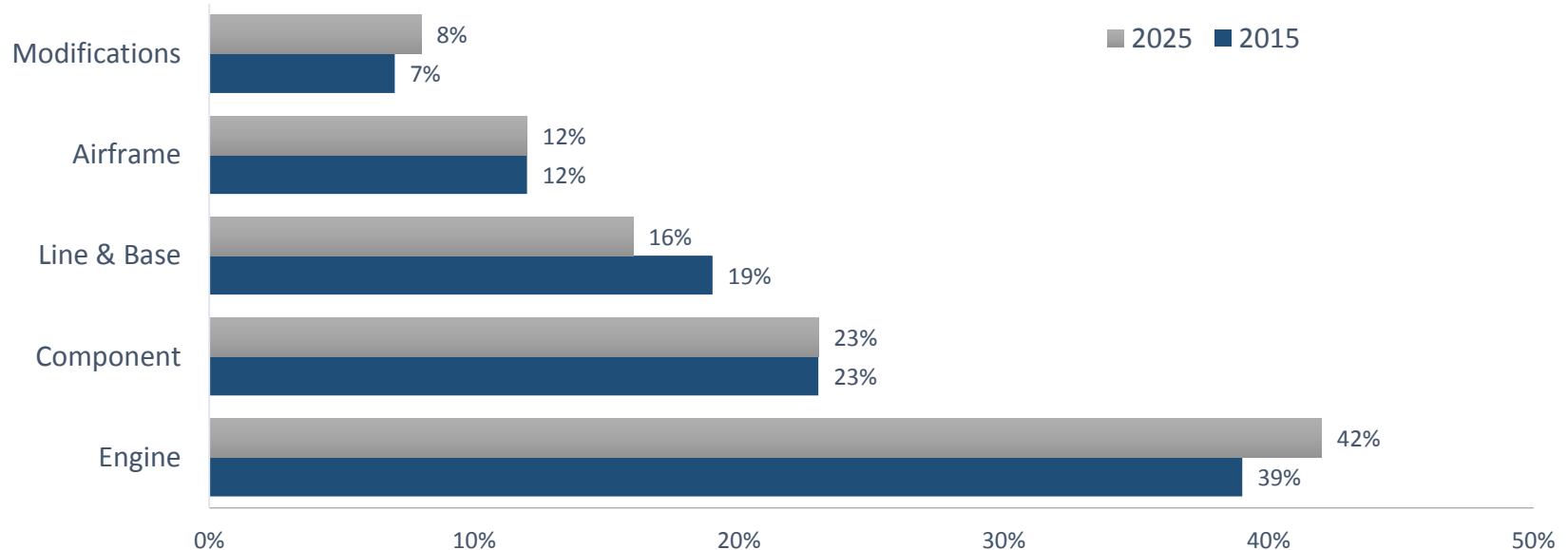
- Air Traffic** → Increase over 5.7%
- Population** → Middle Class People Ramp-up
- New Technology** → Better performance & reliability

HOW do MRO and Airlines respond?

Airlines vs. MRO | A “hand in hand” Partnership

Airlines	MRO
Bigger expansion chance for LCC	Increasing market opportunity
Delayed aircraft retirement	Challenge for improving repair TAT
More reliable – less shop visit	Pooling parts availability
Need for an robust maintenance support	Pro-active after market support

10-Years MRO Demand



Source: Oliver Wyman

Answering Asia MRO Market Opportunity

Continuous Proactive
Support to Airlines

- Get to know the needs & company characteristic
- One-stop maintenance concept

People with Knowledge &
Skill

- Aviation culture and mindset
- Prepare for new technology towards next decade

TAT & Logistic
Improvement

- Parts/Products movement around region
- Government policy and company supply chain strategy

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THANK YOU

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