

# New technologies coming with next generation aircraft:

Experience is key to effectively manage these.

Electrical Structure Network

Software Management

Hydraulic Power

Composite Structures

Prognostics

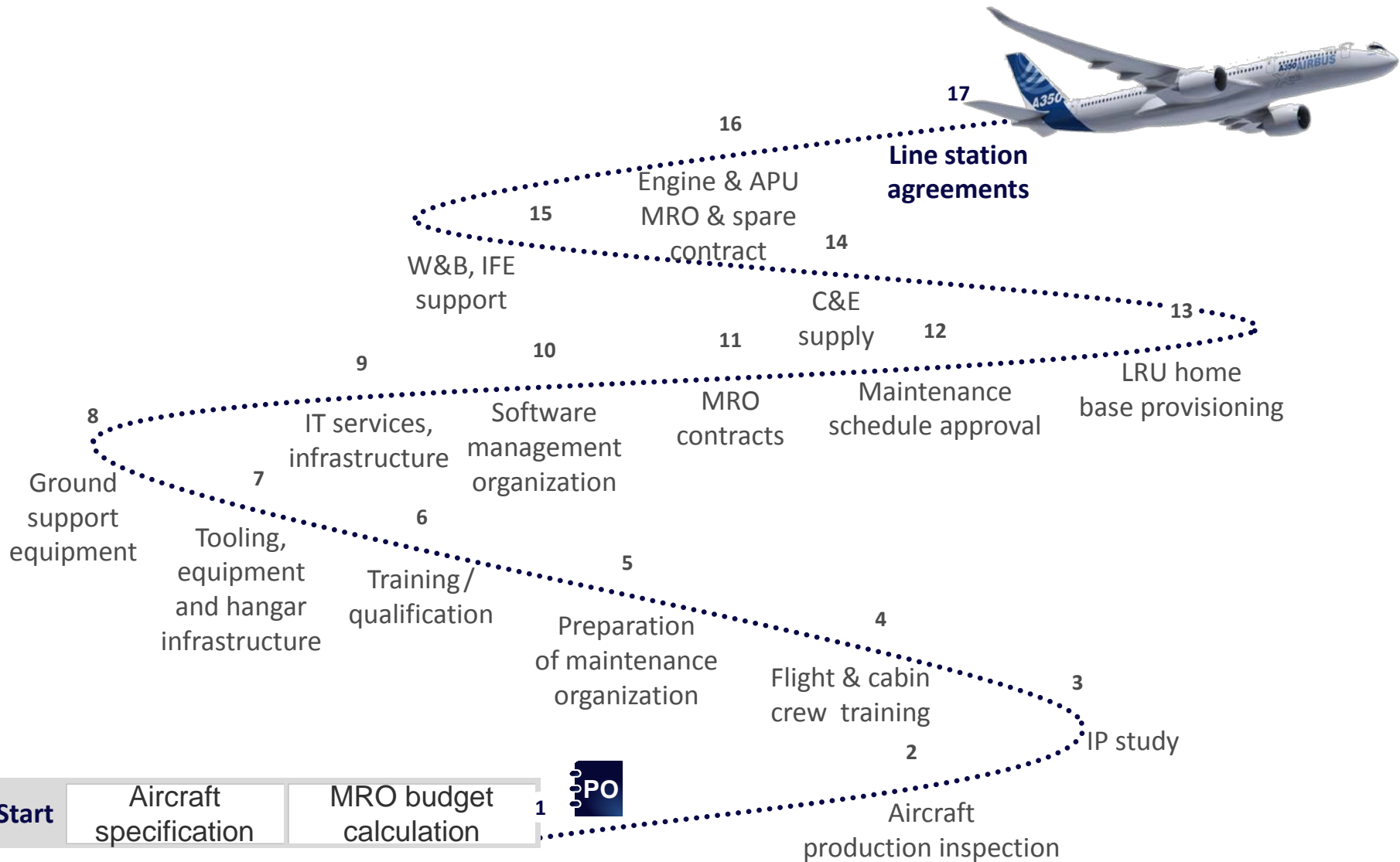


EIS  
manager

**Experience**

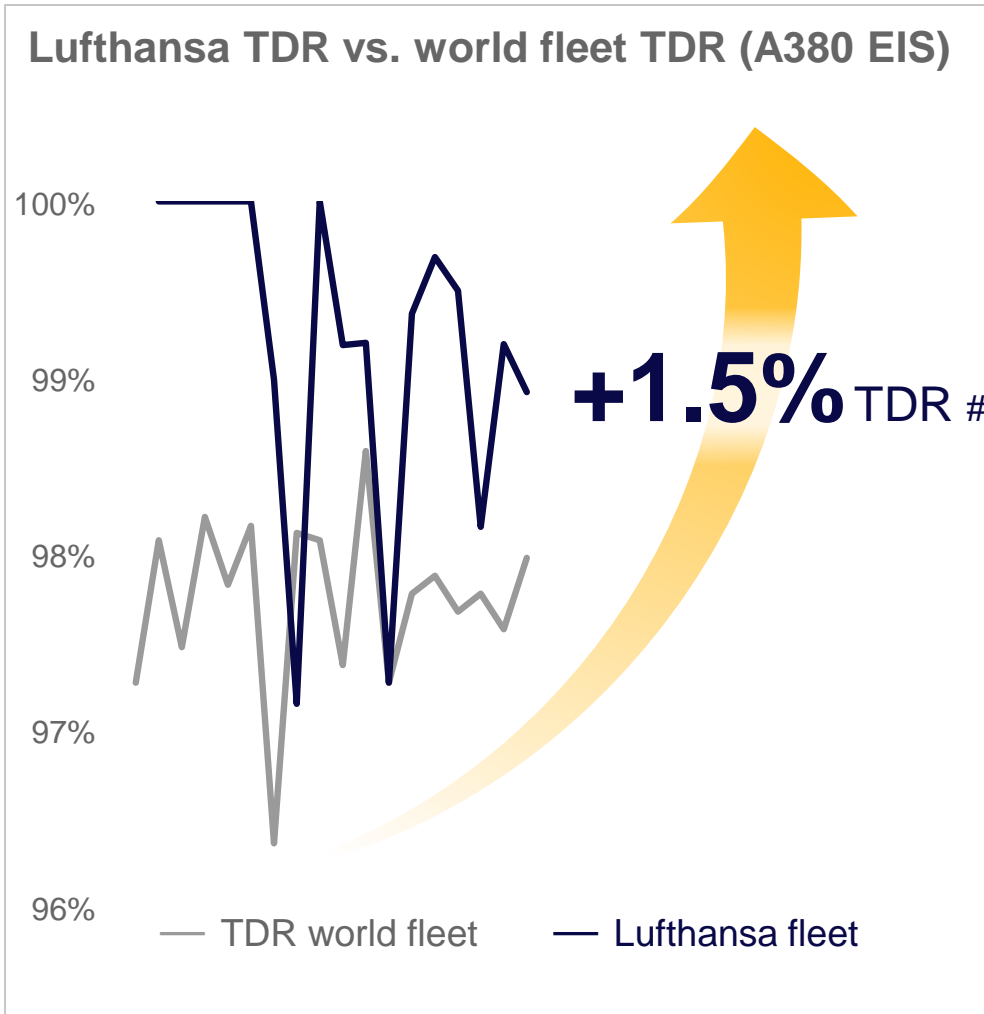
Securing a 1<sup>st</sup> class TDR from day one

# High Entry-Into-Service complexity



# A well managed EIS has proven to deliver solid returns

Lufthansa TDR after phase-in higher than TDR of other airlines



**1 million \$\***  
**savings**

**and happier**  
**customers**

\* Financial impact of a 1.5% TDR difference for an 8A/C fleet phase in over 24 months

# over the first 18 months, based on 15 mins delays