

Entry into Service: Change, Change, Change

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New technologies coming with next generation aircraft:

Experience is key to effectively manage these.

Electrical Structure Network

Software Management

Hydraulic Power

Composite Structures

Prognostics

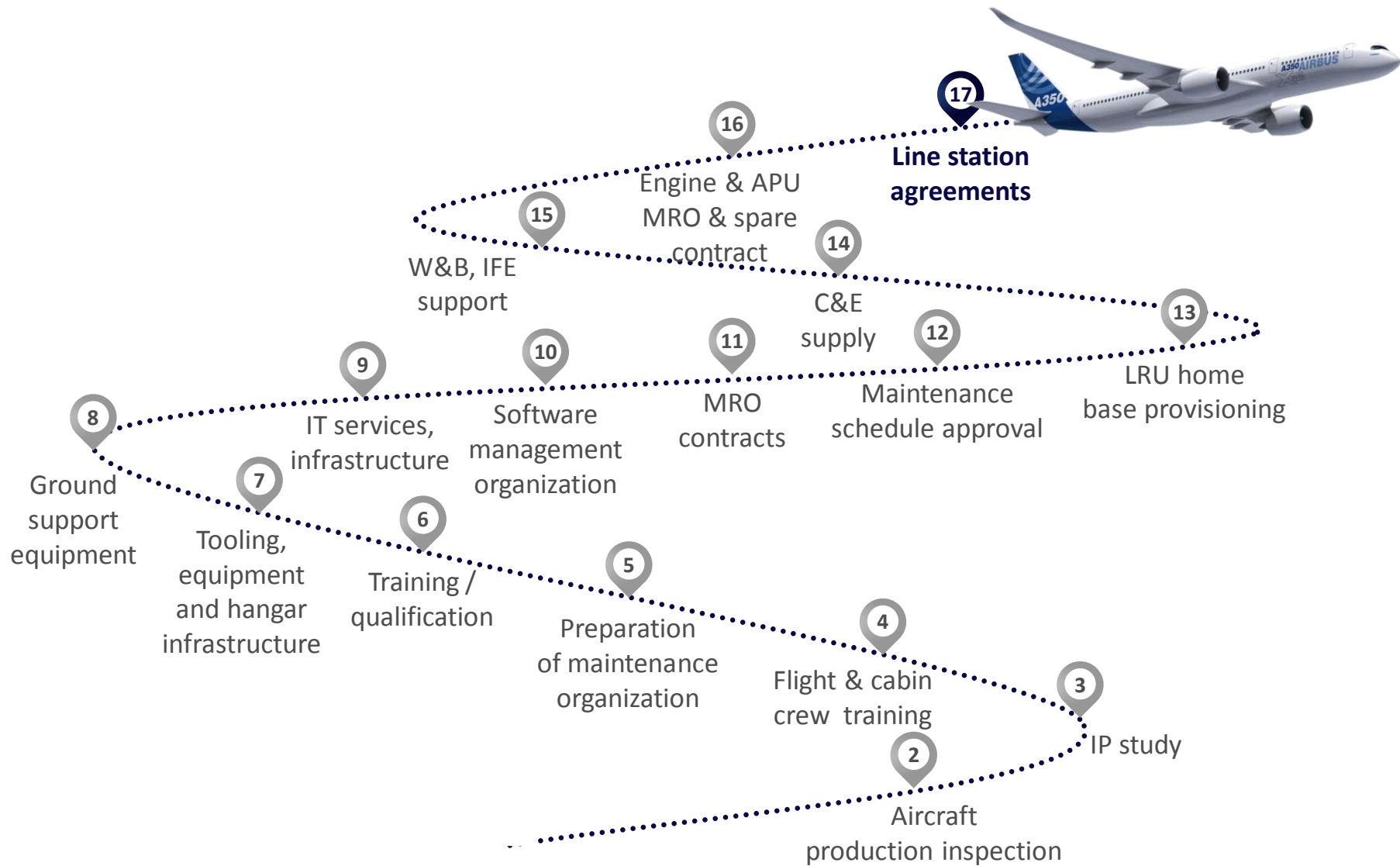


EIS
manager

Experience

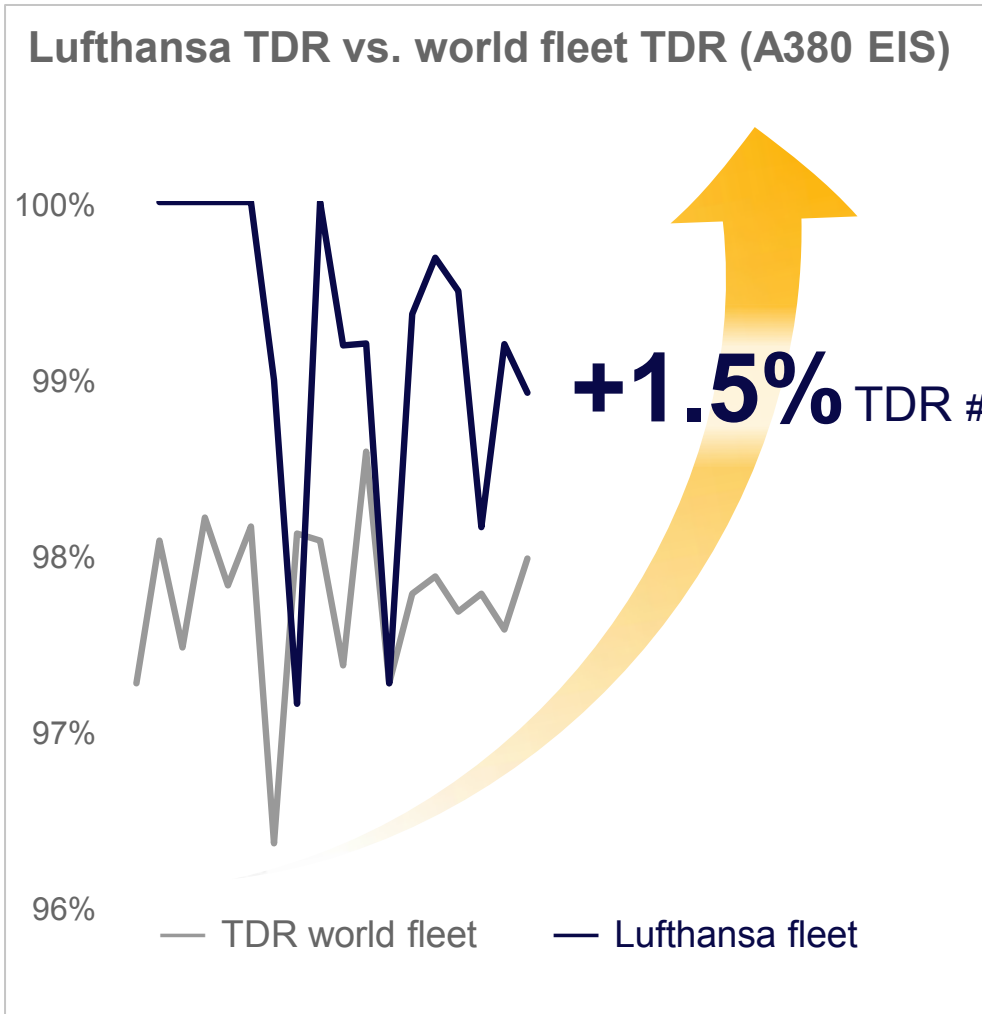
Securing a 1st class TDR from day one

High Entry-Into-Service complexity



A well managed EIS has proven to deliver solid returns

Lufthansa TDR after phase-in higher than TDR of other airlines



1 million \$*
savings
and happier
customers

* Financial impact of a 1.5% TDR difference for an 8A/C fleet phase in over 24 months

over the first 18 months, based on 15 mins delays

**Vielen Dank für Ihre Aufmerksamkeit.
Thank you for your attention.**

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